

Midland National® Life Insurance Company

## **Advanced Markets and Underwriting**

#### A Shared Experience Built for Results



At Midland National, our Large Case Underwriting and Advanced Markets teams in the Life Division work in close collaboration to deliver a unified, strategic experience for financial professionals and their high-net-worth clients. By aligning our experience in risk assessment with sophisticated planning strategies, we strive to streamline the process, reduce delays, and create smarter, more tailored solutions—right from the start.

### Why this shared experience matters



Early collaboration between Advanced Markets, underwriting and financial professionals



Trusted support for complex estate, business and premium finance cases



Potentially faster decision-making and fewer revisions



Cross-trained teams with deep experience and shared accountability



Clear, consistent communication throughout the case



High-quality, high-retention business placed on the books

When you partner with Midland National, you gain more than access—you gain alignment, guidance and a team that moves with you and your clients every step of the way.

# Large Case Underwriting



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