



Midland National® Life Insurance Company

## One Big Beautiful Bill Act (H.R.1)

### New law. Time-tested strategies.

#### Five ways life insurance can be used to leverage the tax law changes

These five planning approaches position you as the professional your clients need - today and tomorrow.



## Take advantage of estate planning predictability with the new law

With the \$15 million inflation-indexed federal estate and gift tax exemption now codified into law, help clients act with time-tested strategies.¹ A will is just one piece of the puzzle, and many estate-planning needs still come down to liquidity. A life insurance death benefit can offer cash to retire debt, replace income, bolster retirement funding, equalize inheritances and protect a business. Consider: irrevocable life insurance trusts (ILITs) to provide estate liquidity; spousal lifetime access trusts (SLATs) to shift growth out of the estate while preserving access through a spouse; and intentionally defective grantor trusts (IDGTs) to freeze estate values as the grantor pays the income tax.

Prepare clients for state-level estate and inheritance taxes using life insurance— often with lower exemptions — through domicile reviews, asset titling, lifetime transfers, and liquidity planning.

#### After-tax cash flow options

Pass-through owners are maintaining economic parity with C corporations and now more predictable after tax-cash flow after H.R. 1². With that stability, clients can address previously overlooked business and personal goals. They can also fund supplemental income and executive benefit arrangements, including executive bonus plans, split-dollar arrangements using life insurance and nonqualified deferred compensation (NQDC), as well as trust based planning through ILITs and SLATs.





#### Tax rules tighten on nonprofit executive pay

With the tax on tax exempt executive compensation now covering more top employees after H.R. 1<sup>3</sup>, traditional **executive benefit packages** face greater scrutiny. Nonprofits can still compete by **split dollar arrangements using life insurance** — either loan or endorsement split dollar structures — to redesign executive packages, limit taxable compensation, and help attract top talent.



#### Tax rules adjusted for smaller companies

Small and mid-sized companies are operating in a more favorable environment after the One Big Beautiful Bill Act<sup>4</sup>, with stronger near-term cash flow that can be directed to supplemental income plans, **executive bonus**, **split-dollar** arrangements using life insurance, **nonqualified deferred compensation** (NQDC), and funding for buy-sell agreements.

#### Top federal income tax frozen

For high earners, a 37% top rate and clarified State & Local Taxes (SALT) rules in H.R. 1 create a lower than expected tax environment and greater predictability<sup>5</sup>. This opens room for advanced planning approaches using life insurance, such as **Roth conversions** to shift growth into tax free accounts and estate freeze techniques to lock in values and move future appreciation out of the estate.



# Partner with us on your next case to put life insurance to work foryour clients!

See how our underwriting can make a difference.

**Contact your Midland National RDP today.** 

- $1.\ 26\ U.S.\ Code\ \S\ 2020-U.S.\ Government\ Publishing\ Office.\ https://www.govinfo.gov/content/pkg/USCODE-2020-title26/html/USCODE-2020-title26-subtitleB-chap11-subchapA-partII-sec2010.htm$
- 2. Senate Amendment to H.R. 1, 199A -- https://www.govinfo.gov/content/pkg/BILLS-119hrleas/pdf/BILLS-119hrleas.pdf
- 3. Senate Amendment to H.R. 1, Section 4960 -- <a href="https://www.govinfo.gov/content/pkg/BILLS-119hrleas/pdf/BILLS-119hrleas.pdf">https://www.govinfo.gov/content/pkg/BILLS-119hrleas.pdf</a>
- 4. H.R. 1, Section 179 -- https://www.congress.gov/bill/119th-congress/house-bill/1/text/enr
- $5. Senate \ Amendment \ to \ H.R. \ 1, Section \ 1(j) \ and \ 164(b)(6) -- \\ \underline{https://www.govinfo.gov/content/pkg/BILLS-119hrleas/pdf/BILLS-119hrleas.pdf}$

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