



Midland National Contact Sheet

Customer Contact - Option 1

- Policy values
- Loan/withdrawal availability
- Forms requests
- Payment modes and EFT changes
- Changing beneficiaries
- In-force illustrations
- Lapse/grace
- Policy cancellation
- Email lifecorrespondence@sfgmembers.com

New Business - Option 3

- Case status refer to pending business report
- Requirement questions

For specific teams, press the below number: 1- Green Team

- Email: <u>NewBusinessGreen@sfgmembers.com</u>
- 2- Yellow Team Email: <u>NewBusinessYellow@sfgmembers.com</u>
- 3- Blue Team Email: <u>NewBusinessBlue@sfgmembers.com</u>
- 4- Purple Team Email: <u>NewBusinessPurple@sfgmembers.com</u>
- 5- Red Team Email: <u>NewBusinessRed@sfgmembers.com</u>

Commissions and Contracting - Option 5

For Contracting, press 1.

- Agent onboarding
- State appointment
- Agent training updates
- Agent maintenance
- Licensing requirements on pending business
- Email MNLifeContracting@sfgmembers.com

For Commissions, press 2.

- Pay frequency
- Compensation statements and schedules
- Bonus payments
- Compensation reconciliation
- Email MNLifeCommissions@sfgmembers.com

Agent Solutions - Option 2

- Competitive information
- Product information
- Agent training
- Illustration and InsMark questions
- Marketing materials

For Life Agent Solutions, press 1. For Annuity Sales Support, press 2.



Straight to the Source

Who to call at Midland National

800-843-3316



Policy Change - Option 4

Midland National[®] Life Insurance Company

- Conversions
- Internal exchanges
- Reinstatements
- Increases/decreases
- Add/remove riders
- Class/rating changes
- Date of birth (DOB)/Gender corrections
- Reissues
- Death Benefit Option changes
- Duplicate policy requests

Email - pchange@sfgmembers.com

Claims - Option 6

For specific purposes, see below:

- Report an initial death claim
- Status of a previously reported death claim
- 1099 resulting from a Death Claim

Email - <u>claims@sfgmembers.com</u>

1035 Exchanges

Call Your New Business Team

- Qualifications for a valid exchange
- Status updates
 Phone numbers:
 Red Team: 877-526-1482
 Blue Team: 877-526-1522
 Purple Team: 833-633-1428

Green Team: 833-202-0600 Yellow Team: 833-240-8662

Advertising

 Obtain review/approval for your advertising.
 Ad Review

Fixed Life Products – 32079 Email - adreview@sfgmembers.com Fax - 605-373-8632

Sammons Financial® is the marketing name for Sammons® Financial Group, Inc.'s member companies, including Midland National® Life Insurance Company. Annuities and life insurance are issued by, and product guarantees are solely the responsibility of, Midland National Life Insurance Company.

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