

Mortgage protection with Premier Term

Pick three worksheet

Use this worksheet to pick three clients that might benefit from this sales idea.

Life insurance can help provide funds to keep your clients in their home should the main breadwinner die, and it provides a death benefit that's generally free from federal income tax.¹ Midland National's Premier Term life insurance offers low rates and a choice of 10, 15, 20, or 30-year level premium guarantee periods.² Your client's family can use the policy's death benefit for any financial need, including making mortgage payments, or paying off the mortgage in the event of their death.

If your clients...

- Have a need for death benefit protection
- Recently purchased a new home
- Are concerned about the family's financial needs if death occurs during the working years
- Have a tight budget

...then they may be a good fit for this idea.

Please list the names of three clients who fit the above descriptions and whom you would like to help meet their life insurance and mortgage protection needs.

First Name, Last Initial	Age
1. _____	_____
2. _____	_____
3. _____	_____

Agent Name

Date:

1. Neither Midland National Life Insurance Company nor its agents give tax advice. Please advise your customers to consult with and rely on a qualified legal or tax advisor before entering into or paying additional premiums with respect to such arrangements.

2. Premiums are guaranteed to remain level for the initial 10, 15, 20, or 30 year period. After the premium guarantee period, premiums will increase annually but will never exceed the Guaranteed Annual Renewal Premium.

Premier Term CS8 (policy form series T142) or state variation, including all applicable riders and endorsements, is issued by Midland National Life Insurance Company, West Des Moines, IA. Products, features, endorsements, riders or issue ages may not be available in all jurisdictions. Limitations or restrictions may apply.

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