Life

Midland National® Life Insurance Company

MIDLAND NATIONAL®
A Sammons Financial Company

Advanced Markets

Individual and Business Solutions Made Simple

Andrew Rinn JD, CFP®, CLU, ChFC
AVP, Advanced Sales Strategy

Andrew combines his legal background with extensive life insurance industry experience to provide compelling options for individuals, business owners and high-net-worth clients.

His leadership shines through involvement and service on national boards, authorship in industry publications and frequent speaking on advanced markets topics.

He leads a team with over 70 years of combined experience in the life insurance industry you can tap into to help grow your own business. Rely on our team to simplify complex concepts and help add advanced market sales to your practice!

advcasedesign@sfgmembers.com

Scan to email!

Contact the Advanced Markets team at Midland National for:

- Advanced case design consultation to help win that big case
- Integrated solutions for your client's multifaceted life — personal and business
- Access to comprehensive materials to help support your sales process

Tom Martin
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Dianna Holm
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Put us to work and set yourself apart from your peers!

Here are just a few ways we can help you provide holistic solutions for your clients:

- **Estate Planning**
- **Buy-Sell with Life Insurance**
- **Key Person**
- **Executive Bonus**
- **Restricted Executive Bonus Agreement (REBA)**
- **Endorsement Split Dollar**
- **Loan Regime Split Dollar**

ADVANCED MARKETS

Additional resources

Advanced Underwriting Consultants can answer your questions on tax and estate planning scenarios and provide sample documents at no cost to you.

Phone: 888-899-9190 or 615-224-1291
Email: MidlandNational@AdvancedUnderwriting.com

Learn more